



Medical Benefits.

Medical Base Commissions for Groups with up to 100 Employees.

This commission schedule is effective for new medical groups with up to 100 eligible employees* in California with effective dates on or after January 1, 2017.

Medical Case Size	Commissions
All groups with up to 100 eligible employees [†]	5% of paid premium

[†]UnitedHealthcare groups with up to 100 eligible employees in California with effective dates before January 1, 2017 will continue on the commission schedule that was in effect for that group in 2016.

How to Calculate Monthly Commissions.

The monthly commission payment is calculated by multiplying paid premium for the month by the percentage indicated. For example, if the paid premium for a month for a group is \$10,000, the commissions for that month will be 5% times \$10,000, or \$500.

Commission schedules in other states may be different than the above schedule. Please contact your UnitedHealthcare sales office for base commission schedules in other areas. Some medical products may have a specified commission schedule that replaces and supersedes this schedule.

All UnitedHealthcare commissions and bonus programs are subject to the Agent/Agency Agreement and the policies contained in the Producer Performance Guide. Please refer to that information for complete guidelines for our producer compensation programs.

*Classification as a group of “up to 100 employees” is determined by us considering a number of factors. Please see Case Size Designations on page 7 for details.