

COMMISSION SCHEDULE

The Company agrees to pay Agent/Broker commissions in accordance with the schedule below and in the manner and on the terms and conditions set forth in the Agent/Broker Agreement and Commission Schedule, on subscription charges paid in cash to the Company for Employer Group Agreements issued on or after the Commission Schedule effective date set forth below and for which Agent/Broker continues to be designated by the Employer Group as Broker of Record.

Broker Name:

Group Name:

Category: Medical Large Group (100+ EEs)

Commission: 5.0% of Premiums Collected

Group Name:

Category: Medical Small Group (1-99 EEs)

Commission: 7.0% of Premiums Collected

Group Name:

Category: Dental

Commission: 10% of Premiums Collected

Broker signature _____ Date _____