



## *The Top 5 Things PEO's aren't Telling Employers*

- 1. The most common PEO tactic** is to lead with the claim "we can save you money on your benefit costs." The truth is all PEO's have hidden fees. In most cases, these hidden fees negate any promised savings on benefits.
- 2. Employers end up paying more in the PEO model.** Employers just don't realize it because they aren't familiar with how to perform a detailed analysis of their PEO's proposal to uncover these hidden fees.
- 3. \*The average hidden fees in a PEO proposal are \$62,000.00** (after analysis)
- 4. \*Employers who did a detailed analysis** of their PEO's proposal, **92%** decided against moving to the PEO model.
- 5. When an employer switches to a PEO model, the transition can "trigger" additional costs for the employer not disclosed in the PEO proposal. There are up to 10 areas where these trigger costs exist. How many of these trigger costs will affect your business?**

**We can help lend transparency to the process of analyzing your PEO Proposal.** Contact AmCheck and we will perform a no cost, no obligation "Transparency Analysis" for you and your broker to uncover all hidden fees in your PEO proposal.

*\*AmCheck, a local payroll/HR services firm has been conducting an on-going study since 2006. The study includes over 400 local employers who evaluated the PEO model and allowed AmCheck to perform a "PEO Transparency Analysis". The statistics in this flyer are taken from this study.*

Research Data Provided Courtesy of:

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